ISDM NXT

Independent Skill and Development Mission

INDIA'S 1st AI ENABLE INSTITUTE

NxT Certified

INSIDE SALES PROFESSIONAL



Sell Smarter. Close Faster.
Grow Your Career.



COURSE DURATION
3 MONTHS

Comprehensive Learning
Practical Training
Industry-Relevant Skills

ELIGIBILITY
10+2 Pass or Any Graduate in Any Stream (All Streams)

Open to All Streams
No Prior Experience Required

- AI ENABLED LEARNING
- LIVE PROJECTS & PRACTICAL TRAINING
- 100% PLACEMENT SUPPORT
- INDUSTRY RECOGNIZED CERTIFICATION

For More Information & Admission, Visit:

www.isdmindia.in

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NxT Certified

INSIDE SALES PROFESSIONAL

CONNECT. COMMUNICATE. CONVERT. GROW.



The NxT Certified Inside Sales Professional course is designed to equip you with the skills, strategies, and tools required to excel in inside sales roles. You will learn how to prospect leads, engage customers, handle objections, close deals, and build long-term relationships – all from within.

This course blends communication skills, sales techniques, CRM tools, and real-world practices to help you become a result-driven sales professional.

THIS COURSE IS FOR WHOM?

- 12th Pass / Any Stream
- Basic Knowledge of Computers
- Interest in Sales, Communication & Customer Service
- Commerce Students & Graduates
- Open for All Aspiring Students

ELIGIBILITY

- 12th Pass / Any Stream (Science, Commerce, Arts)
- Graduation Students (Any Stream)
- Basic Knowledge of Computers & Internet
- Good Communication Skill & Positive Attitude
- Interest in Sales & Customer Interaction

WHAT YOU WILL LEARN

- Inside Sales Fundamentals
- Lead Generation & Qualification
- Communication & Presentation Skills
- CRM Tools & Usage
- Handling Objections & Closing Deals
- Email & Call Etiquette
- Sales Process & Strategy
- Customer Relationship Management
- Sales Reporting & Analytics
- Real-world Projects

WHY JOIN THIS COURSE?

HIGH DEMAND SKILL
Inside sales professionals are in high demand across industries.

JOB OPPORTUNITY
Open doors to roles like Inside Sales Executive, Sales Associate, SDR, and more.

FREELANCING OPTION
Work as a remote sales professional and earn independently.

BUSINESS OPPORTUNITY
Build your own sales consulting or lead generation business.

CERTIFICATION
Industry-recognized certification to boost your credibility and career growth.

Build Your Sales Career.
Connect. Convert. Succeed.

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INSIDE SALES PROFESSIONAL

Learn. Connect. Convince. Close.



- Industry-Relevant Curriculum
- Practical Training & Real-World Scenarios
- Expert Mentorship
- Career-Focused Learning

PRACTICAL SALES TRAINING | REAL-WORLD APPLICATION | EXPERT MENTORS | CERTIFICATION OF EXCELLENCE | CAREER SUPPORT

COURSE MODULES

01 Fundamentals of Inside Sales & Sales Mindset

Understand inside sales process, sales mindset, communication skills and buyer psychology.

02 Prospecting & Lead Generation

Learn effective prospecting strategies, lead qualification and tools to generate quality leads.

03 Sales Pitching & Closing Deals

Craft compelling pitches, handle objections and close more deals successfully.

04 Sales Pipeline & Customer Relationship Management

Manage sales pipeline stages and build strong relationships using CRM tools.

05 Advanced Selling Techniques & Performance Optimization

Explore advanced sales techniques, negotiate better and optimize performance with metrics.

06 Capstone Project & Career Development

Work on real-world project and get guidance for career growth in inside sales.

Build Your Sales Career.
Make an Impact. Earn More.

VISIT US TODAY
www.isdmindia.in

ENROLL NOW →

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INSIDE SALES PROFESSIONAL

Sell Smarter. Communicate Stronger.
Grow Your Career.



WHAT STUDENTS GET

- Industry-Relevant Curriculum
- Industry Recognized Certification
- Hands-on Training & Role-plays
- Sales Tools & CRM Training
- Live Projects & Real-world Scenarios
- Placement Assistance
- Expert Mentorship & Guidance
- Soft Skills & Communication Development

KEY BENEFITS

- High Demand Skills for Future
- Better Job Prospects & Higher Salary
- Career Growth & Stability
- Work from Anywhere Opportunities
- Strong Communication & Negotiation Skills
- Lifetime Access to Learning Resources

CAREER OPPORTUNITIES

INSIDE SALES EXECUTIVE
Manage leads and drive sales from inside

SALES DEVELOPMENT REPRESENTATIVE
Qualify leads & set appointments for sales teams

BUSINESS DEVELOPMENT ASSOCIATE
Identify new opportunities & build strong client base

ACCOUNT MANAGER
Handle accounts & ensure customer satisfaction

MARKET RESEARCH ANALYST
Analyze market trends & support sales strategies

CRM SPECIALIST
Manage customer relationships & data effectively

SALES STRATEGIST
Develop strategies to boost sales & achieve targets

WHY THIS COURSE STANDS OUT

PRACTICAL LEARNING
Learn by doing real sales simulations

LIVE INTERACTION & ROLE-PLAYS
Gain confidence with real-time practice sessions

SALES TOOLS MASTERY
Work with CRM, emailing, & sales automation tools

EXPERT MENTORSHIP
Learn from industry professionals and sales experts

GOAL-ORIENTED TRAINING
Build skills to achieve targets and grow fast

RECOGNIZED CERTIFICATION
Boost your profile with a trusted certification

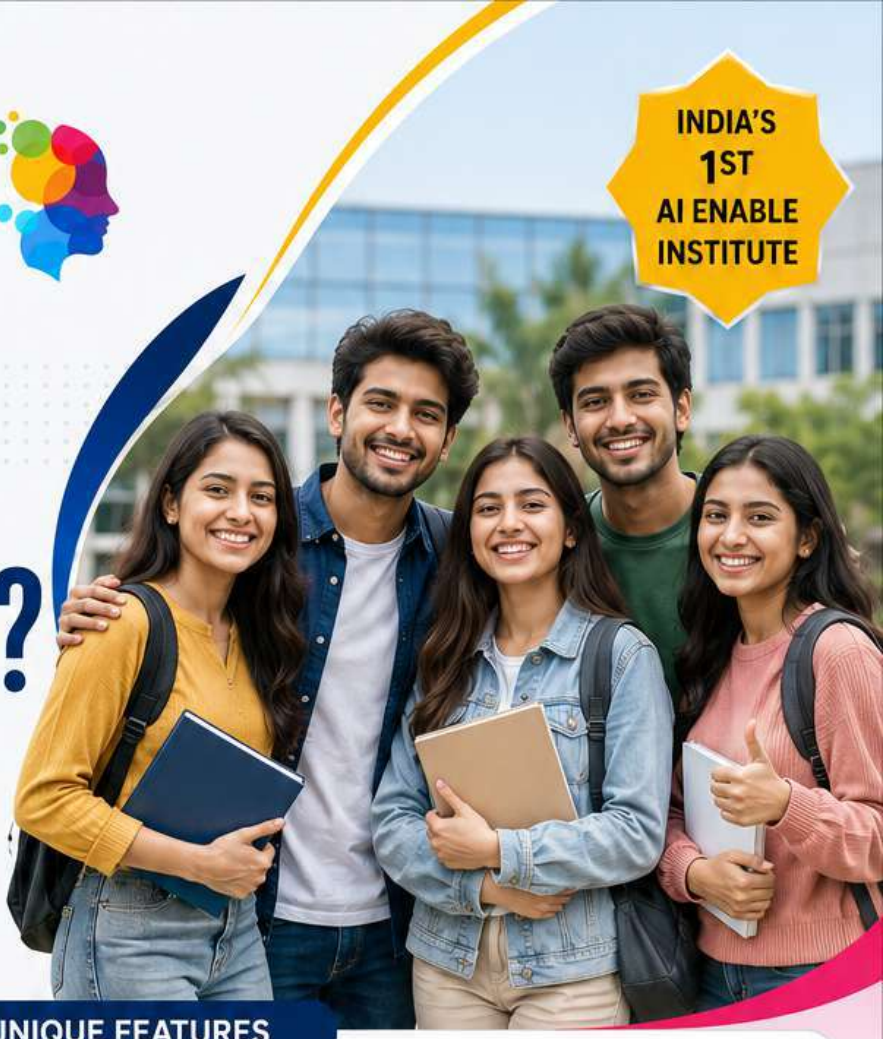
Kickstart Your Sales Career.
The Future is Yours!

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WHY CHOOSE ISDM NxT?

Where Learning Meets **Innovation** and Your **Future** Takes Flight!

UNIQUE FEATURES

AI ENABLED LEARNING
Future-focused education with AI-powered tools and smart learning.

PRACTICAL & PROJECT BASED TRAINING
Hands-on projects and real-world exposure from day one.

EXPERT MENTORS
Learn from industry professionals and subject matter experts.

100% PLACEMENT ASSISTANCE
Dedicated placement support to help you get placed faster.

INDUSTRY RECOGNIZED CERTIFICATION
Earn trusted certification that boosts your career credibility.

FUTURE READY SKILLS
Build in-demand skills and stay ahead in your career journey.

TRUSTED BY THOUSANDS

450+ TRAINING PARTNERS

45K+ TRAINED STUDENTS

150+ NxT COURSES

13 STATES PAN INDIA

YOUR FUTURE. OUR MISSION.
LET'S BUILD IT TOGETHER!

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