★ AI-INTEGRATED COURSE

NXT CERTIFIED INSURANCE PROFESSIONAL

Launch your career in the booming insurance industry!

Duration: 6 Month | **Certificate** · Beginner | **Eligibility:** Candidates must have a high school diploma or equivalent. Pr

OVERVIEW OF THE COURSE

The NxT Certified Insurance Professional course is designed to equip participants with essential knowledge and skills in the insurance industry. Over a duration of six months, learners will delve into various aspects of insurance, including risk assessment, underwriting, claims management, and regulatory compliance. Gain a compr...

- Comprehensive insurance knowledge
- Hands-on practical training
- Expert faculty guidance
- Flexible learning options
- Career-focused curriculum



6 Month	9	4	10
DURATION	SUBJECTS	PROJECTS	TOOLS

JOIN NOW →

WhatsApp us

WE ARE AVAILABLE AT
600+ LOCATIONS

NOT SURE WHICH COURSE IS RIGHT FOR YOU?
Choose the Best Course for You - Try our AI-Powered Career Counselling for FREE

Start free →

YOUR NEAREST ISDM NxT CENTRE
ISDM-VADODARA
309, Saffron Plaza, Airport Road, Above Jagdish Farsan, Vadodara, Gujarat - 390022
Call / WhatsApp: **6263625594** · inquiry.isdm@gmail.com

Scan to enquire

COURSE CURRICULUM

What you will learn

01 Subjects → | 02 Projects → | 03 Tools → | 04 AI Integration

01 Subjects & modules

8 subjects with the topics you will learn

01 INTRODUCTION TO INSURANCE

- Origins And Development Of Insurance
- Global And Indian Insurance Industry
- Fundamental Principles Of Insurance
- Essential Insurance Terminology
- Insurance Types And Their Functions
- Insurance In Modern Economies
- Comparing Insurance Products

02 LIFE & HEALTH INSURANCE

- Life Insurance Types And Features
- Life Insurance In Financial Planning
- Health Insurance Policy Types
- Health Insurance Riders And Add-Ons
- Insurance Underwriting And Risk Assessment
- Insurance Claims And Settlement Process
- Comparing Policies And Making Recommendations

03 GENERAL & MOTOR INSURANCE

- Fire, Marine, Property, Liability And Travel Coverage
- General Insurance Risk Factors
- Third-Party And Comprehensive Motor Insurance
- No Claim Bonus And Insurance Discounts
- Motor Insurance Claims And Settlement
- Insurance Risk Assessment
- Comparing General Insurance Products

04 INSURANCE REGULATIONS & COMPLIANCE

- IRDAI Roles And Regulatory Functions
- Insurance Contracts And Legal Principles
- Insurance Laws And Regulatory Frameworks
- Policyholder Rights And Responsibilities
- Consumer Grievances And Dispute Resolution
- Ethical Insurance Selling And Compliance
- Insurance Fraud Detection And Prevention

05 INSURANCE MARKETING & SALES STRATEGIES

- Insurance Distribution Channels
- Customer Retention And Loyalty Strategies
- Customer Needs Assessment And Tailored Solutions
- AI, Blockchain, And Big Data In Insurance
- Digital Insurance Sales And Customer Service
- Life Insurance Sales Strategy Development

06 RISK MANAGEMENT & ACTUARIAL SCIENCE

- Identifying And Analyzing Insurance Risks
- Insurance Risk Management Strategies
- Actuaries' Roles And Responsibilities
- Insurance Premium Calculation
- Underwriting Risk Assessment And Policy Terms
- Risk Factors In Insurance Pricing

07 CLAIMS MANAGEMENT & CUSTOMER SERVICE

- Insurance Claim Types And Filing
- Claim Assessment And Settlement
- Claims Processing Challenges And Improvements
- Insurance Disputes And Resolution
- Insurance Ombudsman And Redressal
- Customer Complaint Handling
- Customer Satisfaction And Service Technology

08 ENTREPRENEURSHIP & CAREER DEVELOPMENT IN INSURANCE

- Insurance Career Paths And Roles
- Freelance And Remote Insurance Work
- Starting An Insurance Business
- Agent Licensing And Regulatory Compliance
- Insurance Business Planning And Marketing
- Certification Exams And Interview Preparation

02 Projects & assignments

Hands-on work for your portfolio

P1 Develop a comprehensive insurance policy proposal for a hypothetical client.

P2 Conduct a risk assessment for a small business and present findings.

P3 Create a customer service strategy for an insurance agency.

P4 Simulate a claims management process from start to finish.

03 Tools & software you will master

4 industry tools

- Microsoft Excel
- CRM Software
- **RM** Risk Management Tools
- **IM** Insurance Management Sof

04 AI Integration

How AI is used inside the work of this course

AI SUBJECT

AI Fundamentals & Prompt Engineering

- AI Basics and Everyday Uses
- Generative AI: How It Works
- Prompt Engineering Foundations
- AI for Study and Workplace Tasks
- Fact-Checking and Reliable Research
- Privacy, Safety and Responsible Use
- Integrated Practice and Review

AI TOOLS YOU WILL USE

- **CH** ChatGPT
- Google Gemini
- **MC** Microsoft Copilot
- Claude
- Perplexity
- NotebookLM

CAREER OPPORTUNITIES

Where this course can take you

Insurance Underwriter
Fresher salary: ₹2.4-3.6 LPA*

Claims Adjuster
Fresher salary: ₹2.5-3.5 LPA*

Insurance Broker
Fresher salary: ₹2.8-4.0 LPA*

Risk Management Consultant
Fresher salary: ₹3.0-4.5 LPA*

Customer Service Executive
Fresher salary: ₹2.2-3.2 LPA*

Freelancing & own business

- Insurance consulting services
- Freelance claims management
- Insurance marketing specialist
- Starting an insurance advisory firm

Industries that hire

- Insurance Companies
- Banks
- Financial Services
- Consulting Firms
- Government Agencies

Grow further

- Advanced Insurance Management Course
- Financial Planning Certification
- Risk Management Professional Course

Certification

Upon successful completion, you will receive an ISDM NxT certificate, validating your skills and knowledge in insurance.

Practical AI-integrated project | **Final online test** | **Verifiable certificate**

JOB SUPPORT

How we help you get a job

1 Resume building assistance

2 Mock interview sessions

3 Job offers based on skills

4 Application support for job openings

* Typical fresher salary ranges in India; the actual salary depends on the employer, the city and your skills.

WHY START NOW

Your future is built by the skills you learn today.

Companies hire people who can do the work. People who use AI well at work are in demand - this course teaches you the job skills and the AI tools together. Every month you practise adds a project to your portfolio - the best time to start is now.

18+	600+	2,708+	390+
Years of training experience	Centres across India	Job offers to our students	Hiring companies

UNIQUE FEATURES AT ISDM NxT

- ✓ Free pre-counselling to choose the right course
- ✓ Study material, attendance, assignments, exams and results online from day one
- ✓ 24x7 AI trainer (ChatNxT) for your doubts
- ✓ Experienced, rated trainers and daily class feedback
- ✓ Practical lab sessions and live projects
- ✓ Monthly online mentorship sessions
- ✓ Resume, mock interviews and job offers in your student dashboard
- ✓ Freelancing and start-up guidance

● LIVE PLACEMENT DATA

Latest job offers to ISDM NxT students

Updated 20 Nov 2026



Gaurav M.
India
Java Software Development Engineer
Health Catalyst



Geeta K.
New Delhi
tellecaller for digital marketing
balajimarketingexperts



Anand S.
Muvattupuzha
Hiring Junior Account Executive J...
CorpZop



Adarsh S.
Ghugus
TGT Computer Science
Adani Foundation



Priyanka Y.
Mumbai
Data Entry Operator (Full-time) -...
CorpZop



Rajan S.
Ahilyanagar
Computer Trainer
Enlearning skill development Ltd

Job offers shared with our students through the ISDM NxT job network. See all at isdmnext.in/latest-placement

LIMITED SEATS · VALID TILL 30 NOV 2026

FREE Ambassador Affiliate Programme

Complete your admission within **10 days** and join the ISDM NxT Ambassador Affiliate Programme free of cost: refer friends, earn referral rewards as per the programme and get featured on the ambassador leaderboard.

CLAIM NOW

TAKE THE FIRST STEP

Book your FREE counselling session today

Meet our counsellor, see the lab, get your doubts answered and know the current fees and offers for your centre.

YOUR ISDM NxT CENTRE

ISDM-VADODARA

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Scan for course details & enquiry

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Choose the Best Course for You

Try our AI-Powered Career Counselling for FREE - answer a few questions and get the courses that fit your interests, skills and career goal.

Try it FREE →
isdmnext.in/course-for-you

01
Counselling
Free guidance to pick the right course

02
Training
Practical classes, labs and projects

03
Mentoring
Experts, AI trainer and feedback

04
Placement support
Resume, interviews and job offers

What you get with this course

- Comprehensive study material
- Practical lab sessions
- Live projects
- 24x7 AI trainer support
- AI career counselling
- Interview preparation
- Job offers in student dashboard
- Certification upon completion

ISDM NxT Head Office: 309, Saffron Plaza, Airport Road, Vadodara, Gujarat, 390022 · +916263625594 · inquiry@gmail.com

Fees depend on the centre and current offers - ask your counsellor. Course content may be updated to stay current with industry needs. · isdmnext.in