ISDM Independent Skill Development Mission NXT

EMPOWERING FUTURES,
SHAPING TOMORROW

★ AI-INTEGRATED COURSE

# NXT CERTIFIED INSURANCE PROFESSIONAL

**Launch your career in the booming insurance industry!**

**Duration:** 6 Month | **Certificate** · Beginner | **Eligibility:** Candidates must have a high school diploma or equivalent. Pr

## OVERVIEW OF THE COURSE

The NxT Certified Insurance Professional course is designed to equip participants with essential knowledge and skills in the insurance industry. Over a duration of six months, learners will delve into various aspects of insurance, including risk assessment, underwriting, claims management, and regulatory compliance. Gain a compr...

- Comprehensive insurance knowledge
- Hands-on practical training
- Expert faculty guidance
- Flexible learning options
- Career-focused curriculum




| 6 Month | 9 | 4 | 10 |
|---|---|---|---|
| DURATION | SUBJECTS | PROJECTS | TOOLS |

JOIN NOW →

WhatsApp us

WE ARE AVAILABLE AT
**600+ LOCATIONS**

NOT SURE WHICH COURSE IS RIGHT FOR YOU?
**Choose the Best Course for You - Try our AI-Powered Career Counselling for FREE**

Start free →

YOUR NEAREST ISDM NxT CENTRE
**SOCTECH COMPUTER EDUCATION**
Soctech Computer Education Rajakkad P.O Rajakkad,Idukki Kerala (685566), Kerala - 685566
Call / WhatsApp: **7306570796** · soctecheducation@gmail.com

Scan to enquire

COURSE CURRICULUM

# What you will learn

01 Subjects → | 02 Projects → | 03 Tools → | 04 AI Integration

## 01 Subjects & modules

8 subjects with the topics you will learn

### 01 INTRODUCTION TO INSURANCE

- Origins And Development Of Insurance
- Global And Indian Insurance Industry
- Fundamental Principles Of Insurance
- Essential Insurance Terminology
- Insurance Types And Their Functions
- Insurance In Modern Economies
- Comparing Insurance Products

### 02 LIFE & HEALTH INSURANCE

- Life Insurance Types And Features
- Life Insurance In Financial Planning
- Health Insurance Policy Types
- Health Insurance Riders And Add-Ons
- Insurance Underwriting And Risk Assessment
- Insurance Claims And Settlement Process
- Comparing Policies And Making Recommendations

### 03 GENERAL & MOTOR INSURANCE

- Fire, Marine, Property, Liability And Travel Coverage
- General Insurance Risk Factors
- Third-Party And Comprehensive Motor Insurance
- No Claim Bonus And Insurance Discounts
- Motor Insurance Claims And Settlement
- Insurance Risk Assessment
- Comparing General Insurance Products

### 04 INSURANCE REGULATIONS & COMPLIANCE

- IRDAI Roles And Regulatory Functions
- Insurance Contracts And Legal Principles
- Insurance Laws And Regulatory Frameworks
- Policyholder Rights And Responsibilities
- Consumer Grievances And Dispute Resolution
- Ethical Insurance Selling And Compliance
- Insurance Fraud Detection And Prevention

### 05 INSURANCE MARKETING & SALES STRATEGIES

- Insurance Distribution Channels
- Customer Retention And Loyalty Strategies
- Customer Needs Assessment And Tailored Solutions
- AI, Blockchain, And Big Data In Insurance
- Digital Insurance Sales And Customer Service
- Life Insurance Sales Strategy Development

### 06 RISK MANAGEMENT & ACTUARIAL SCIENCE

- Identifying And Analyzing Insurance Risks
- Insurance Risk Management Strategies
- Actuaries' Roles And Responsibilities
- Insurance Premium Calculation
- Underwriting Risk Assessment And Policy Terms
- Risk Factors In Insurance Pricing

### 07 CLAIMS MANAGEMENT & CUSTOMER SERVICE

- Insurance Claim Types And Filing
- Claim Assessment And Settlement
- Claims Processing Challenges And Improvements
- Insurance Disputes And Resolution
- Insurance Ombudsman And Redressal
- Customer Complaint Handling
- Customer Satisfaction And Service Technology

### 08 ENTREPRENEURSHIP & CAREER DEVELOPMENT IN INSURANCE

- Insurance Career Paths And Roles
- Freelance And Remote Insurance Work
- Starting An Insurance Business
- Agent Licensing And Regulatory Compliance
- Insurance Business Planning And Marketing
- Certification Exams And Interview Preparation

## 02 Projects & assignments

Hands-on work for your portfolio

**P1** Develop a comprehensive insurance policy proposal for a hypothetical client.

**P2** Conduct a risk assessment for a small business and present findings.

**P3** Create a customer service strategy for an insurance agency.

**P4** Simulate a claims management process from start to finish.

## 03 Tools & software you will master

4 industry tools

- Microsoft Excel
- CRM Software
- **RM** Risk Management Tools
- **IM** Insurance Management Sof

## 04 AI Integration

How AI is used inside the work of this course

AI SUBJECT

### AI Fundamentals & Prompt Engineering

- AI Basics and Everyday Uses
- Generative AI: How It Works
- Prompt Engineering Foundations
- AI for Study and Workplace Tasks
- Fact-Checking and Reliable Research
- Privacy, Safety and Responsible Use
- Integrated Practice and Review

AI TOOLS YOU WILL USE

- **CH** ChatGPT
- Google Gemini
- **MC** Microsoft Copilot
- Claude
- Perplexity
- NotebookLM

CAREER OPPORTUNITIES

# Where this course can take you

**Insurance Underwriter**
Fresher salary: ₹2.4–3.6 LPA*

**Claims Adjuster**
Fresher salary: ₹2.5–3.5 LPA*

**Insurance Broker**
Fresher salary: ₹2.8–4.0 LPA*

**Risk Management Consultant**
Fresher salary: ₹3.0–4.5 LPA*

**Customer Service Executive**
Fresher salary: ₹2.2–3.2 LPA*

### Freelancing & own business

- Insurance consulting services
- Freelance claims management
- Insurance marketing specialist
- Starting an insurance advisory firm

### Industries that hire

- Insurance Companies
- Banks
- Financial Services
- Consulting Firms
- Government Agencies

### Grow further

- Advanced Insurance Management Course
- Financial Planning Certification
- Risk Management Professional Course

## Certification

Upon successful completion, you will receive an ISDM NxT certificate, validating your skills and knowledge in insurance.

**Practical AI-integrated project** | **Final online test** | **Verifiable certificate**

JOB SUPPORT

# How we help you get a job

**1** Resume building assistance

**2** Mock interview sessions

**3** Job offers based on skills

**4** Application support for job openings

* Typical fresher salary ranges in India; the actual salary depends on the employer, the city and your skills.

WHY START NOW

# Your future is built by the skills you learn today.

Companies hire people who can do the work. People who use AI well at work are in demand - this course teaches you the job skills and the AI tools together. Every month you practise adds a project to your portfolio - the best time to start is now.

| 18+ | 600+ | 2,708+ | 390+ |
|---|---|---|---|
| Years of training experience | Centres across India | Job offers to our students | Hiring companies |

## UNIQUE FEATURES AT ISDM NxT

- ✓ Free pre-counselling to choose the right course
- ✓ Study material, attendance, assignments, exams and results online from day one
- ✓ 24x7 AI trainer (ChatNxT) for your doubts
- ✓ Experienced, rated trainers and daily class feedback
- ✓ Practical lab sessions and live projects
- ✓ Monthly online mentorship sessions
- ✓ Resume, mock interviews and job offers in your student dashboard
- ✓ Freelancing and start-up guidance

● LIVE PLACEMENT DATA

## Latest job offers to ISDM NxT students

Updated 20 Nov 2026



**Gaurav M.**
India
**Java Software Development Engineer**
Health Catalyst



**Geeta K.**
New Delhi
**tellecaller for digital marketing**
balajimarketingexperts



**Anand S.**
Muvattupuzha
**Hiring Junior Account Executive J...**
CorpZop



**Adarsh S.**
Ghugus
**TGT Computer Science**
Adani Foundation



**Priyanka Y.**
Mumbai
**Data Entry Operator (Full-time) -...**
CorpZop



**Rajan S.**
Ahilyanagar
**Computer Trainer**
Enlearning skill development Ltd

Job offers shared with our students through the ISDM NxT job network. See all at isdmnext.in/latest-placement

LIMITED SEATS · VALID TILL 30 NOV 2026

## FREE Ambassador Affiliate Programme

Complete your admission within **10 days** and join the ISDM NxT Ambassador Affiliate Programme free of cost: refer friends, earn referral rewards as per the programme and get featured on the ambassador leaderboard.

CLAIM NOW

TAKE THE FIRST STEP

# Book your FREE counselling session today

Meet our counsellor, see the lab, get your doubts answered and know the current fees and offers for your centre.

YOUR ISDM NxT CENTRE

## SOCTECH COMPUTER EDUCATION

Soctech Computer Education Rajakkad P.O Rajakkad,Idukki Kerala (685566), Kerala - 685566

**Call: 7306570796**

Email: soctecheducation@gmail.com

ENQUIRE NOW | WhatsApp | Call 7306570796

Scan for course details & enquiry

NOT SURE WHICH COURSE IS RIGHT FOR YOU?

### Choose the Best Course for You

Try our AI-Powered Career Counselling for FREE - answer a few questions and get the courses that fit your interests, skills and career goal.

Try it FREE → isdmnext.in/course-for-you

**01**
**Counselling**
Free guidance to pick the right course

**02**
**Training**
Practical classes, labs and projects

**03**
**Mentoring**
Experts, AI trainer and feedback

**04**
**Placement support**
Resume, interviews and job offers

### What you get with this course

- Comprehensive study material
- Practical lab sessions
- Live projects
- 24x7 AI trainer support
- AI career counselling
- Interview preparation
- Job offers in student dashboard
- Certification upon completion

ISDM NxT Head Office: 309, Saffron Plaza, Airport Road, Vadodara, Gujarat, 390022 · +916263625594 · inquiry@gmail.com

Fees depend on the centre and current offers - ask your counsellor. Course content may be updated to stay current with industry needs. · isdmnext.in